

Year	Exam Board & Specification	Half Term 1 - Early Autumn (AWA)	Half Term 2 - Late Autumn (AWB)	Half Term 3 - Early Spring (AWC)	Half Term 4 - Late Spring (AWD)	Half Term 5 - Early Summer (AWE)	Half Term 6 - Late Summer (AWF)
Year 9 Business	GCSE (EDUQAS)	Basic key terms, Ownership	Organisation charts, HR	HR continued	Marketing	Marketing continued	Group task on a promotional campaign
Year 10 Business	GCSE (WJEC)	Production in business	Production continued	External influences on business	External influences continued	External influences continued	Finance in business
Year 11 Business	GCSE (WJEC)	Finance in business	Finance in business & mock exam preparation	Controlled assessment preparation & write up	Revision and past paper practice in preparation for terminal exam on 9 <sup>th</sup> June 2017		

<p><b>Year 12 Business</b></p>	<p>A2 (EDUQAS)</p>	<p>Business revenue and costs, ownership, sources of finance, location of business, market research, PED, YED, demand and supply, types of market structure and business plans</p>	<p>HR - workforce planning, recruitment and training, workforce performance, organisation charts, motivation, leadership, trade unions.</p>	<p>Operations - adding value, methods of production, productivity, technology, lean production, quality, R&amp;D, economies of scale.</p>	<p>Marketing - product, price, place and promotional methods. Finance - budgets, sources of finance, cash flow, income statements, ratio analysis.</p>	<p>Exam preparation with past papers and revision for components 1 and 2</p>	<p>Start A2 business specification - data analysis, market analysis etc.</p>
<p><b>Year 13 Business</b></p>	<p>GCSE (EDUQAS)</p>	<p>Data analysis, market analysis, sales forecasting, financial performance, business aims.</p>	<p>SWOT, Porter's 5 forces model, Ansoff's matrix, business growth, franchising, location, CPA, CBA, decision trees, investment appraisal</p>	<p>Influence of PEST factors such as inflation, unemployment, interest rates, demographics and economic cycle. Ethics. Legal influences on business. Environmental influences on business.</p>	<p>International trade, globalisation, EU, risk management and managing change</p>	<p>Exam preparation with past papers and revision for components 1, 2 and 3</p>	

<p><b>Year 12 Economics</b></p>	<p>AS Level (AQA)</p>	<p>Intro to microeconomics , basic key words, PPF curves, demand, supply, equilibrium and disequilibrium prices</p>	<p>Economies of scale, ATC curves, market failure, Government solutions to market failure, government failure</p>	<p>Mock exam, circular flow of income, economic cycle, AD/AS analysis, inflation.</p>	<p>Unemployment, economic growth, balance of payments, fiscal policy, monetary policy</p>	<p>Supply side policy, revision, past paper practice, then the two final exams.</p>	<p>Introduction to A2 microeconomics . Focus on theory of the firm - diminishing returns etc</p>
<p><b>Year 13 Economics</b></p>	<p>A2 (AQA)</p>	<p>Recap theory of the firm, perfectly and imperfectly competitive markets, price discrimination, poverty and distributions of income and wealth. Review market failure and solutions.</p>	<p>Mock exam. Review AS macro-economic theory. How to measure to living standards. Economic growth. Unemployment.</p>	<p>Inflation, NAIRU, Phillips curve, balance of payments, UK banking and regulatory system and Trade.</p>	<p>Fiscal policy, supply side policy, monetary policy, EU, exchange rate systems (including the euro), globalisation.</p>	<p>Exam preparation with past papers and revision for components 1, 2 and 3</p>	